

TRANSPORTATION FACT SHEET

Nov-09



DBCT, Australia



PD Ports, Europe



WestNet Rail, Australia



Euroports, Europe

ABOUT THE TRANSPORTATION PORTFOLIO

Brookfield's transportation portfolio is comprised of rail and port assets in Australia, UK, Europe and China.

We own directly and indirectly, interests in four core transportation assets: Dalrymple Bay Coal Terminal, PD Ports, WestNet Rail and Euroports, which are described below.

DALRYMPLE BAY COAL TERMINAL ("DBCT"), AUSTRALIA

– One of the world's largest coal export terminals

Description	Dalrymple Bay Coal Terminal ("DBCT") is a port facility, which exports metallurgical and thermal coal mined in the Bowen Basin region of Queensland, Australia.
Regulatory Environment	Regulated by the Queensland Competition Authority ("QCA").
Secure Cash Flows	Revenue is underpinned by long-term, take-or-pay contracts.
Strong Customer Base	Customers include mines owned by some of the world's largest mining companies.
Long-Life Strategic Assets	<ul style="list-style-type: none"> – DBCT accounts for 8% of total global seaborne coal exports and 21% of world metallurgical seaborne coal exports. – Assets have an average life of > 40 years. – 49-year lease with a 50-year option to extend.
Growth Opportunities	<ul style="list-style-type: none"> – Already one of the largest coal export terminals in the world, DBCT's capacity has recently expanded to 85 Mtpa to meet ongoing customer demand. – Potential for growth to facilitate expansions of the Bowen Basin, which is one of the lowest cost sources of coal in the world.

PD PORTS, EUROPE

– *Leading UK landlord port*

Description	PD Ports is a leading diversified port services group operating in the UK. PD Ports owns and operates the Port of Tees and Hartlepool, the third largest ports business in the UK (by tonnage) and also operates a number of other ports and logistics businesses elsewhere in the UK. PD Ports' asset base includes an extensive property portfolio.
Regulatory Environment	Unregulated with Statutory Harbour Authority status for the Tees River, which gives statutory right to collect conservancy tariffs (toll-like dues) payable by ships using the Tees. It also sets lease rates for owned freehold property.
Leading "Landlord" UK Port	<ul style="list-style-type: none">– "Landlord" or Statutory Harbour Authority status provides barriers to entry.– Strategically located in well developed industrial area with good rail and road access.
Stable Cash Flows	<ul style="list-style-type: none">– Conservancy tariffs (toll-like dues).– Additional stability from long-term property leases.– Established customers with significant investment at or within close proximity to Teesport.
Customer Base	Range of long-term contracts with strong, established counterparties including large multinationals.
Growth Opportunities	<ul style="list-style-type: none">– Well positioned for container volume growth given significant recent investment by large UK retailers to establish regional distribution centres at Teesport.– Significant amount of strategic land available to develop revenues from new tenants.

WESTNET RAIL, AUSTRALIA

– *Strategically positioned regulated monopoly of rail infrastructure*

Description	WestNet Rail is a rail infrastructure owner and rail access provider operating in Western Australia ("WA") with a long-term arrangement to lease track from the WA Government. WestNet Rail operates approximately 5,100 km of standard, narrow and dual gauge rail infrastructure in the southwest of WA which serves as a crucial transport link in the region.
Regulatory Environment	WestNet Rail is a regulated monopoly with largely stable revenue streams through long-term access agreements with its customer base. Regulation is based on revenue floors and ceilings for line segments. The next floor and ceiling review is due in June 2012.
Stable Revenue Stream	Revenue is derived from access charges paid by rail operators or directly by underlying customers. Stability of revenue is underpinned by: <ul style="list-style-type: none">– Rail transport being a small yet essential component of the overall cost of the commodities transported.– The critical nature of the minerals and grains industries to the WA economy overall, which ensures strong governmental support.– Long-term contracts with customers to ensure adequate access to the rail network including some take-or-pay arrangements.

WESTNET RAIL, AUSTRALIA (cont'd)

Customer Base	Access agreements with strong blue-chip customers (including long-term agreement with Queensland Rail). Top nine customers contribute 90% of revenue with contracts ranging from 2009 to 2016. The majority of customers are leading commodity companies whose WA projects are among the lowest cost in the world.
Dominant Position	<ul style="list-style-type: none">– Only rail line in southwest region serving the mining and agricultural industries.– Exclusive rail connections to government-owned ports which transport over 90% of the freight in the state.
Growth Opportunities	<ul style="list-style-type: none">– Well positioned to benefit from increased economic activity.– Opportunities for growth to support expansions of the mining industry and provide access to export markets.

EUROPORTS, EUROPE

– *Large diversified port portfolio*

Description	Euroports owns a large diversified portfolio of port concession businesses in key strategic locations in Europe and China, handling over 50 different types of products.
Regulatory Environment	Unregulated
Customer Base	Mainly servicing industrial customers in the immediate vicinity of the ports under varied contract terms. The majority of key customers have been with the respective port businesses continuously for between 10 and 30 years.
Significant Barriers to Entry	<ul style="list-style-type: none">– Extensive infrastructure in place: cranes, berths, warehouses, inloading and outloading equipment.– Highly integrated into customer supply chain.
Revenue Assurance	Mixture of long-term and short-term contracts. Several locations face limited competition for key products handled, which provides additional stability to cash flow.
Growth Opportunities	<ul style="list-style-type: none">– Volume growth from increasing demand for bulk and general commodities.– Cross-selling opportunities to develop additional commercial business with existing customers.

